

APPENDIX C - PRICING INDEX TO DIR-SDD-1834 Amendment 4 SHI Government Solutions, Inc. Manufacturer/Product Line/Product Category		Customer Discount % off MSRP
Motorola and Symbol (Purchased by Zebra Technologies)		25.00%
Symbol IMC Configured Terminals		39.00%
Barco		11.50%
NDS Surgical Imaging		19.00%
Ergotron – Power Shuttle Charging Carts		39.00%
Ergotron – Wall Mounts and Accessories		20.00%
Ergotron – All other items		11.50%
Rubbermaid		11.50%
ABT Global		19.50%
Apple		7.50%
Apple Accessories		14.50%
Good Technology		9.50%
Symantec - Licenses for Security & Privacy, Medical Device Security, Mobile Management, IT Lifecycle Management, Application Virtualization, Regulatory Compliance		9.50%
Symantec - SymEd Licenses		18%
Symantec - Licenses for Storage Management (excludes Backup Exec), Messaging & eDiscovery		27.00%
Symantec - License for Storage Management (Backup Exec)		34.50%
Symantec - Maintenance and Renewals for Security & Privacy, Medical Device Security, Mobile Management, IT Lifecycle Management, Application Virtualization, Regulatory Compliance		9.50%
Symantec - Maintenance & Renewal for Storage Management (excludes Backup Exec) and Messaging & eDiscovery		4.50%
Services		
Symantec - MSS & Cloud all categories		9.50%
Symantec –Technical Services		4.50%
Symantec -Training		4.50%
Symantec – Business Critical Support		4.50%
Hardware/Software Installation, Maintenance, and Support		9.50%

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